



# iQUILA AND FLYING SPARES

## ABOUT

**Flying Spares** was formed in 1995 by Ben and Lucy Handford. Since then, the business has grown and developed almost beyond recognition and now offers an unrivalled choice of spare parts - New (Genuine & Aftermarket), Reconditioned and Recycled - for every Rolls-Royce and Bentley model built since 1946. In February 2020, Flying Spares, became an Employee-owned business.

Also, in 2009 Flying Spares became members of the prestigious Rolls-Royce & Bentley Specialists Association ([www.rrbsa.co.uk](http://www.rrbsa.co.uk)).

**Blue Profile** established in 1997, is a leading provider of IT Solutions, IT Consulting and Managed Services to businesses across the UK. They strive to find the correct solution, first time every time by helping to identify clients' diverse business needs and provide expert advice and support. Service is paramount to everything they do and at the heart of the team. In achieving this, Blue Profile have established a fine reputation, as evidenced by testimonials such as this.

## OUR CHALLENGE

**Flying Spares** faced the challenge of employees using VPN software to connect from remote locations. Some of the employees faced issues with connecting and further investigation revealed that the connection was using PPTP and was thus a major security concern.

Flying Spares approached their IT partner, Blue Profile, and on their recommendation, decided to test iQuila. The brief was to find a remote connectivity solution that was:

- Easy to use for the employees
- Easy to deploy
- Secure
- Stable
- Low overhead on resources

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# THE SOLUTION AND BENEFITS

## Key Features and Benefits of iQuila Cloud for Flying Spares



### 1. ENHANCED CONNECTIVITY:

**Always-On Connection:** iQuila Cloud offers a highly stable and secure connection, ensuring that employees can work from anywhere with the same efficiency and reliability as if they were in the office. This feature has been particularly praised by Flying Spares employees for its ability to support remote work without any disruption.

**Global Network Fabric:** iQuila Cloud creates a seamless network fabric that connects all Flying Spares locations, ensuring uninterrupted communication and data flow.

**High Availability:** Leveraging multiple redundant paths, iQuila cloud ensures high availability and minimal latency, crucial for real-time operations.



### 2. ADVANCED SECURITY:

**Comprehensive Security Measures:** iQuila SDN incorporates robust security protocols to protect sensitive data from cyber threats, ensuring compliance with industry standards and regulations.

**End-to-End Encryption:** Data is encrypted from the moment it leaves the source until it reaches its destination, safeguarding it from interception or unauthorized access.



### 3. SCALABILITY AND FLEXIBILITY:

**Scalable Infrastructure:** iQuila cloud supports the seamless addition of new locations and partners, allowing Flying Spares to expand its operations without compromising network performance.

**Flexible Configuration:** iQuila's cloud architecture allows for easy customization and reconfiguration to meet the evolving needs of Flying Spares.



### 4. OPERATIONAL EFFICIENCY:

**Centralized Management:** iQuila cloud provides a centralized management platform that simplifies network administration, reducing the workload on IT staff and enabling quicker response to network issues.

**DHCP Integration:** This feature has proven particularly useful for Flying Spares, streamlining network management and improving operational efficiency.



*“The iQuila VEN client offers exceptional ease of use, reliability, and robust security, making it an ideal choice for secure remote business access.”*

Nathan Baker, Head of IT at Flying Spares