



iQUILA AND PPB UK

ABOUT

PPB was originally founded in 1978 as Proctor Paper and Board by John Proctor in Leeds as a paper and board stockist merchant. Today, PPB remains a family business and has since invested heavily to provide a wide range of plastic, paper, board, and ACM display materials and finishing services for the screen print, large format litho print, and the digital display markets as well as supplying sign makers and fabricators.

PPB now have two centres of operation, in Leeds and Dartford, and stock held in over 85,000 square feet of modern high bay warehousing. 95% of deliveries are made by their own lorry fleet throughout the U.K. On an average day the fleet will handle around 100 tonnes of material, and the staff pick and convert over 4500 order lines every month.

OUR CHALLENGE

PPB faced the challenge of using Citrix and NetScaler which was starting to present several challenges, particularly concerning security and cost. Despite security and vulnerabilities, and constant patches, the support of Citrix and Netscaler was a big concern for us. Additionally, the expense of deploying and maintaining Citrix and NetScaler solutions was substantial. Not only this we were also rolling out a new ERP solution and needed a solution other than a standard VPN for our Remote Users.

PPB approached their IT partner, Kuiper Technology, and on their recommendation, decided to run tests using iQuila.

We needed a solution that was:

- Easy to use for the employees
- Easy to deploy
- Secure
- Cost efficient
- Low overhead on resources

NEXT PAGE: [THE SOLUTION](#) →

THE SOLUTION AND BENEFITS

Key Features and Benefits of iQuila Cloud for PPB UK



1. ENHANCED CONNECTIVITY:

Always-On Connection: iQuila Cloud offers a highly stable and secure connection, ensuring that employees can work from anywhere with the same efficiency and reliability as if they were in the office. This feature has been particularly praised by PPB employees for its ability to support remote work without any disruption.

Global Network Fabric: iQuila Cloud creates a seamless network fabric that connects all locations, ensuring uninterrupted communication and data flow.

High Availability: Leveraging multiple redundant paths, iQuila cloud ensures high availability and minimal latency, crucial for real-time operations.



2. ADVANCED SECURITY:

Comprehensive Security Measures: iQuila SDN incorporates robust security protocols to protect sensitive data from cyber threats, ensuring compliance with industry standards and regulations.

End-to-End Encryption: Data is encrypted from the moment it leaves the source until it reaches its destination, safeguarding it from interception or unauthorized access.



3. SCALABILITY AND FLEXIBILITY:

Scalable Infrastructure: iQuila cloud supports the seamless addition of new locations and partners, allowing PPB to expand its operations without compromising network performance.

Flexible Configuration: iQuila's cloud architecture allows for easy customization and reconfiguration to meet the evolving needs of PPB.



4. OPERATIONAL EFFICIENCY:

Centralized Management: iQuila cloud provides a centralized management platform that simplifies network administration, reducing the workload on IT staff and enabling quicker response to network issues.



"The iQuila solution was the ideal fit for the environment we aimed to create for our remote users. It is not only easy to deploy and manage but also incredibly robust and secure, regardless of your location worldwide."

Sean Sanpher, Head of IT at PPB UK