

# iQUILA IN REAL ESTATE

## OUR CHALLENGE

As a real estate company based in France with 14 offices, we sought a solution to connect and secure all our offices and remote staff. To ensure seamless operations across these multiple locations, we needed a robust, scalable, and secure infrastructure that supports efficient communication, collaboration, and data access, thus ensuring high productivity and operational efficiency. Additionally, our services are hosted in a private data centre, and we have a variety of other hosted applications that we also needed to secure with this solution. Furthermore, the solution had to be capable of carrying VoIP calls for office and remote workers seamlessly.

## KEY CHALLENGES



Seamless connectivity



Always-on connection



Robust security



Support VoIP communications



Securing hosted environments



Cost efficiency

## THE SOLUTION

iQuila Cloud has transformed our real estate operations by providing continuous and seamless connectivity across our 14 offices and remote staff, ensuring uninterrupted workflow and smooth operations. It's always-on connection significantly reduces downtime, ensuring our network resources are always available and reliable, which is crucial for our daily activities

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**Security is a major strength of iQuila Cloud**, with robust features such as end-to-end encryption and multi-factor authentication, protecting our sensitive data and communications from cyber threats and ensuring compliance with data protection regulations. Additionally, iQuila Cloud has optimized our VoIP communications, delivering high-quality voice calls without latency, making our internal and external communications clear and reliable.

The iQuila Cloud Secure Gateway has been instrumental in securing all our hosted cloud services. It ensures that only users within the secure gateway can access these resources, protecting us from unauthorized access and giving us full control over staff permissions. Continuous monitoring and advanced security protocols keep our data and services secure.

Cost efficiency is another significant advantage. We have reduced our reliance on expensive hardware and minimized maintenance costs, with the platform's scalability allowing us to pay only for the resources we use. This has helped us manage our budget more effectively.

**Overall, iQuila Cloud has provided our real estate company with reliable, secure, and cost-effective connectivity, supporting seamless operations across all our offices and remote staff.**

